

Family - Owned Funeral Home



Price Brochure

THESE PRICES ARE EFFECTIVE AS OF FEBRUARY 1, 2012
BUT ARE SUBJECT TO CHANGE WITHOUT NOTICE.

Burnam & Son

MORTUARY, INC.

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“Celebrating Life’s Experiences”

Dear Friend,

Thank you for choosing Burnam & Son Mortuary.

This General Price List describes a wide variety of services we can provide for you. You may select services from an itemized listing, or you may prefer the convenience and cost saving of our packaged service options.

Losing someone you love is one of life’s most difficult experiences. A personalized, meaningful funeral service is an experience of immense value to the family and friends. It helps us as we come to terms with loss; it can provide comfort from the strength of our religious beliefs or cultural tradition and the support of family and friends, and it provides a family and a community a special way of saying “this person mattered.”

We believe we best serve you by listening carefully to your needs and wishes, and providing a wide range of options, ideas and suggestions from which you can make decisions just right for you.

Through the years, we have helped thousands of families create a “farewell” that is meaningful and memorable —taking the first steps on the pathway to healing from a loss.

Whether you are making arrangements now or thoughtfully planning for the future, you will find our staff to be kind, knowledgeable and compassionate, and ready to make this time a little easier for you.

Thank you for entrusting your care to us.

PAYMENT POLICY

The loss of a loved one is a devastating human experience. It is frequently traumatic and can seriously impact judgment. A recognition and meaningful celebration of that life may help to meet your individual needs. Our directors will assist you in arranging an appropriate service according to your needs and desire.

It is also important to be realistic with respect to funeral expenditures. We do not want a family to spend more than they are able, nor to get less than they would like. It is important that arrangements be in keeping with a family's wishes and budget.

Provisions for payment are due at time of arrangements. *To avoid any possibility of misunderstanding or embarrassment and for your convenience, we accept the following methods of payment:*

*Cash – Check – Debit Card
Visa – MasterCard
Discover – Diners Club – American Express
Insurance Assignment of a verifiable policy
Advance payment by forwarding or receiving funeral home
Pre-Arrangement*

Being a small business and the uncertainty regarding estate payments, we are not able to file against estates for payment of our fees.

We sincerely appreciate your trust and confidence in us and we will help in every way we can.

Thank-You for choosing Burnam & Son Mortuary

Our Service Guarantee

We are committed to supporting your family during their grief, recognizing that all grief is personal to each individual. We will strive to create the most personal and meaningful tribute to the person that died and support any appropriate requests to commemorate the life that was lived. We acknowledge that we cannot make the pain go away, but through our efforts we can make the journey of grief less lonely and perhaps a little easier. Finally, if you are not satisfied with any of our services or facilities, we will reduce or eliminate that charge to you.

Burial Packages

When Words are inadequate, have a Ceremony

Dr. Alan Wolfelt, grief educator & author

Meaningful funeral ceremonies do not just happen. They are well thought out events that demand focus, your time and the guidance of a ceremonial expert. Our Burial Packages make this funeral planning process less burdensome to you while creating a personalized, meaningful ceremony that will help you, your family and your other friends embark on a healthy, healing grief journey. **Plus**, our packages give you the added benefits of simplicity of choice, financial savings off itemized selections, and enhanced ceremony experience.

Burial Packages

These Packages are available to our Client Families who purchase their Burial Casket through our firm. If another company provides those products, we can offer the same items of Professional Services, Facilities & Equipment, Merchandise, and Other Tributes on an itemized basis, without any Package Discount.

Legacy Burial	Traditional Burial	Select Burial	Basic Burial	Graveside					
Professional Services									
Funeral Director Services	Funeral Director Services	Funeral Director Services	Funeral Director Services	Funeral Director Services					
Initial Transfer of Remains	Initial Transfer of Remains	Initial Transfer of Remains	Initial Transfer of Remains	Initial Transfer of Remains					
Embalming	Embalming	Embalming	Embalming	Embalming					
Other Preparations	Other Preparations	Other Preparations	Other Preparations	Other Preparations					
Facilities and Equipment									
On-Premise Ceremony Only	On-Premise Ceremony Only	On-Premise Ceremony Only	On-Premise Ceremony Only	Graveside Ceremony Only					
Hearse for Casket	Hearse for Casket	Hearse for Casket	Hearse for Casket	Hearse for Casket					
Flower Transport	Flower Transport	Flower Transport	Flower Transport	Flower Transport					
Family & Friends Visitation	Family & Friends Visitation	Family & Friends Visitation	Family & Friends Visitation						
Limousine	Limousine								
Merchandise									
6 Premium Casket Choices (see Casket List)	5 Standard Casket Choices (see Casket List)	9 Basic Casket Choices (see Casket List)	6 Basic Casket Choices (see Casket List)	4 Economy Choices (see Casket List)					
Guest Registry Book	Guest Registry Book	Guest Registry Book	Guest Registry Book	Guest Registry Book					
100 Memorial Folders or Prayer Cards	100 Memorial Folders or Prayer Cards	100 Memorial Folders or Prayer Cards	100 Memorial Folders or Prayer Cards	100 Memorial Folders or Prayer Cards					
50 Thank-You Cards	50 Thank-You Cards	50 Thank-You Cards	50 Thank-You Cards	50 Thank-You Cards					
Premium Floral Spray	Premium Floral Spray	Standard Floral Spray	Standard Floral Spray	Basic Floral Spray					
Special Offerings									
Premium Life Video (up to 75 photos)	Standard Life Video (up to 50 photos)	Basic Life Video (up to 25 photos)	Basic Life Video (up to 25 photos)						
Tribute Blanket	Tribute Blanket	Tribute Blanket	Tribute Blanket	Tribute Blanket					
Online Obituary/Guestbook	Online Obituary/Guestbook	Online Obituary/Guestbook	Online Obituary/Guestbook	Online Obituary/Guestbook					
Prices									
Total	\$11,288	Total	\$9,661	Total	\$8,206	Total	\$7,387	Total	\$6,668
Discount	(\$300)	Discount	(\$200)	Discount	(\$150)	Discount	(\$125)	Discount	(\$100)
Package Price	\$10,988	Package Price	\$9,461	Package Price	\$8,056	Package Price	\$7,262	Package Price	\$6,568

Cremation Packages

When Words are inadequate, have a ceremony.

Dr. Alan Wolfelt, grief educator & author

Why Should Burnam & Son Assist with your Cremation Memorial Service?

The survivors usually have so many things to cope with that our presence removes what could otherwise be a large burden to organize and oversee something so important. Though friends or church members may offer to assist, they don't know the many intricacies that are involved in staging a meaningful memorial ceremony. Our professional directors will receive flowers that are sent to the funeral home, church or other facility. We compile the duplicate flower cards (or make duplicates when the florist doesn't provide them) to assist you later in writing acknowledgements. We prepare a typed summary for clergy listing various details that pertain to the deceased and survivors as well as the ceremony. We arrive an hour early and attractively display the flowers in accordance with religious customs and clergy preferences. We bring, display, or otherwise care for the cremated remains as you so desire. We reserve and assist with seating. We setup memorial registers for signatures, greet guests as they enter, guide them as needed and offer printed materials such as memorial folders. We provide memory boards to the family for special photos and bring our artist easel to the ceremony for display of those boards. We coordinate with musicians and clergy and prepare honorarium checks. During the ceremony we are able to assist with the playing of pre-recorded music. At the close, we usher the survivors and others. We then transfer and display flowers, memory boards, and mementos to the reception or as you otherwise direct us.

Our Guarantee: We are so certain that you will agree it is a good decision to engage our services in conducting the memorial ceremony that we will remove the fee if you are dissatisfied in any way.

Cremation Packages

These Packages are available to our Client Families who purchase their Cremation Container/Cremation Urn through our firm. If another company provides those products, we can offer the same items of Professional Services, Facilities & Equipment, Miscellaneous Merchandise, and Other Tributes on an itemized basis, without any Package Discount.

Church Goodbye	Traditional Goodbye	Natural Goodbye	Memorial Goodbye	Simple Goodbye					
Professional Services									
Funeral Director Services	Funeral Director Services	Funeral Director Services	Funeral Director Services	Funeral Director Services					
Initial Transfer of Remains	Initial Transfer of Remains	Initial Transfer of Remains	Initial Transfer of Remains	Initial Transfer of Remains					
Cremation Process	Cremation Process	Cremation Process	Cremation Process	Cremation Process					
Embalming Service	Embalming Service	Refrigeration Only	Refrigeration Only	Refrigeration Only					
Dressing/Casketing	Dressing/Casketing	Limited Preparation	Limited Preparation	Limited Preparation					
Facilities and Equipment									
Ceremony at Church	On-Premise Ceremony Only	Memorial Ceremony Only	Memorial Ceremony Only						
Flower Transport	Flower Transport	Flower Transport	Flower Transport						
Family & Friends Visitation	Family & Friends Visitation	Private Family Goodbye							
Hearse	Hearse	Hearse	Hearse	Hearse					
Limousine									
Merchandise									
2 Cremation Caskets	Ceremonial Casket	Harmony	Transporter	Minimum Container					
7 Traditional Urn Choices (see Urn List)	7 Traditional Urn Choices (see Urn List)	13 Memorial Urn Choices (see Urn List)	8 Memorial Urn Choices (see Urn List)	2 Economy Urn Choices (see Urn List)					
Guest Registry Book	Guest Registry Book	Guest Registry Book	Guest Registry Book						
100 Folders or Cards	100 Folders or Cards	100 Folders or Cards	100 Folders or Cards						
50 Thank-You Cards	50 Thank-You Cards	50 Thank-You Cards	50 Thank-You Cards						
Premium Floral Spray	Standard Floral Spray	Standard Urn Spray	Standard Urn Spray						
Special Offerings									
Premium Life Video (up to 50 photos)	Premium Life Video (up to 50 photos)	Standard Life Video (up to 25 photos)	Standard Life Video (up to 25 photos)	Standard Life Video (up to 25 photos)					
Tribute Blanket	Tribute Blanket	Tribute Blanket	Tribute Blanket	Tribute Blanket					
Online Obituary/Guestbook	Online Obituary/Guestbook	Online Obituary/Guestbook	Online Obituary/Guestbook	Online Obituary/Guestbook					
Prices									
Total	\$8,111	Total	\$6,266	Total	\$5,375	Total	\$5,176	Total	\$4,365
Discount	(\$125)	Discount	(\$100)	Discount	(\$75)	Discount	(\$50)	Discount	(\$25)
Package Price	\$7,986	Package Price	\$6,166	Package Price	\$5,300	Package Price	\$5,126	Package Price	\$4,340

GENERAL PRICE LIST

These prices are effective February 1, 2012 and are subject to change without notice.

Though the majority of our client families select one of our Burial or Cremation Packages because of their simplicity of Choice, ease of selection, and substantial financial savings, some individuals elect to create a customized ceremony from our itemized price list. For those client families, we offer our General Price List on the following pages.

The goods and services shown below are those we can provide to our customers. You may choose only the items you desire. However, any funeral arrangements you select will include a charge for our basic services and overhead. If legal or other requirements mean you must buy any item you did not specifically ask for, we will explain the reason in writing on the statement we provide describing the funeral goods and services you selected.

Basic Services of Funeral Director and Staff \$2850.00

Our charge includes, but is not limited to, arrangement conference with family and responsible parties; arrangement of funeral, cremation, burial and visitation details; preparation, filing and securing of the death certificate and other necessary authorizations and permits; recording vital statistics; preparation and placement of obituary, funeral and news notices; filing and obtaining death certificates and other forms and claims; coordination of service plans with parties involved in the final disposition of the deceased (cemetery, crematory, vault companies, florist, clergy, musicians, livery, etc.). Also included in this charge are overhead expenses relative to our facilities such as sheltering of remains, professional licensing, legal and accounting fees, insurance, building and utility expenses, parking lot and grounds, maintenance, taxes, equipment, furnishings, inventory cost, recordkeeping and secretarial and administrative expenses.

This fee for our basic service and overhead will be added to the total cost of the funeral arrangements you select. (This fee is already included in our charge for direct cremation, immediate burials, and forwarding or receiving remains.)

Embalming..... \$895.00

Except in certain special cases, embalming is not required by law. Embalming may be necessary, however, if you select certain funeral arrangements, such as funeral with viewing. If you do not want embalming, you usually have the right to choose an arrangement that does not require you to pay for it, such as direct cremation or Immediate burial.

Other Preparation of Remains

Complete, includes bathing of remains, dressing, cosmetology, hairdressing and casketing \$250.00
 Limited, includes only dressing and casketing of remains when there is no viewing. \$150.00
 Refrigeration of remains (each day, or part thereof). \$75.00
 Extended sheltering of remains after 7 days (each day, or part thereof) \$75.00
 Use of preparation room for ceremonial or medical preparation \$280.00

Use of Facilities, Staff and Equipment

Funeral ceremony at The Burnam & Son Mortuary. \$195.00
 Visitation or Viewing (4 hours). \$195.00
 Visitation or Viewing immediately prior to funeral ceremony (per hour) \$65.00
 Memorial ceremony at The Burnam & Son Mortuary. \$195.00
 Additional staff service charge for funeral or memorial ceremony on a holiday. \$220.00

Use of Staff and Equipment

Funeral ceremony at another facility (church, or a location other than funeral home) \$245.00
 Visitation or viewing at another facility (each day, or part thereof). \$245.00
 Memorial ceremony at another facility. \$245.00
 Graveside or cemetery chapel ceremony \$195.00
 Additional staff service charge for funeral or memorial ceremony on a holiday. \$270.00
 Cremation Fee \$250.00

Automotive Equipment, within a 50 mile radius of the Funeral Home

Transfer of remains from place of death, to The Burnam & Son Mortuary.	\$410.00
Casket coach (hearse)	\$410.00
Funeral Sedan (escort and clergy car)	No Charge
Flower Van for delivery of flowers to cemetery, other facility, and/or residence.	\$125.00
Limousine for family or pallbearers (overtime charges apply after 4 hours, portal to portal).	\$95.00/hr
Additional charge for each limousine on Sunday or holiday.	\$85.00
Additional staff service charge for out-of-town ceremony (beyond 200 miles, up to 350 miles).	\$195.00
Mileage charge beyond 50 mile radius (charged one-way)	\$2.00
Transfer of remains to/from Nashville airport	\$410.00

Funeral Merchandise

Caskets, range of prices.	\$27,588.00 to \$642.00
(a complete price list will be provide at the funeral home)	
Outer Burial Containers, range of prices	\$19,188.00 to \$556.00
(a complete price list will be provided at the funeral home)	
Memorial packages with guest registry, memorial cards & acknowledgement cards	\$195 to \$99.00
Guest Registry	\$45.00
Acknowledgement stationery, per box of twenty five	\$16.00 to \$ 8.00
Memorial cards, per fifty	\$20.00
Crucifixes	\$20.00
Memory Portraits	from \$195.00
Premium DVD Life Video (up to 75 photographs) (additional copies-\$25 ea.)	\$215.00
Standard DVD Life Video (up to 50 photographs) (additional copies-\$25 ea.)	\$155.00
Basic DVD Life Video (up to 25 photographs) (additional copies-\$25 ea.)	\$95.00
Butterfly or Dove Releases	\$300.00
Guest Keepsakes (choice of Angel Coins, Blooming Memory Bookmark , Forever Wildflowers/50)	\$50.00
Clothing: Dresses and Suits from	\$129.00
Flowers: Casket sprays from	\$88.00
Air/Combo Tray, required by airline to enclose casket/remains	\$192.00 to \$214.00
Cremation Urns and Cremation Vaults, range of prices.	\$922.00 to \$55.00
(a complete price list will be provided at the funeral home)	
Cremation Caskets and Containers, range of prices.	\$3,077.00 to \$75.00
(a complete price list will be provided at the funeral home)	

Forwarding of Remains to Another Funeral Home. \$4,715.00
 This charge includes basic services of funeral director and staff, embalming, other preparation of remains (limited), transfer of remains to funeral home and transfer to airport (but not transportation or visitation/viewing charges).

Receiving of Remains from Another Funeral Home. \$3,820.00
 This charge includes basic services of funeral director and staff, other preparation of remains (limited), transfer of remains to funeral home, and hearse to cemetery (but not visitation, funeral ceremony or graveside service charges).

Direct Cremation, range of prices. \$3,970.00
 Our charge for a direct cremation, without ceremony, include basic services of funeral director and staff, care and refrigeration of remains, transfer of remains to funeral home, transfer of remains to crematory and temporary urn. **If you want to arrange a direct cremation, you can use an alternative container. Alternative containers encase the body and can be made of materials like fiberboard or composition materials (with or without an outside covering). The container we provide is a cardboard container.**

Direct cremation with cremation casket selected from our funeral home.	\$3,970.00
Direct cremation with container provided by client.	\$3,970.00

Immediate Burial , range of prices.	\$3,820.00
Our charge for an immediate burial include basic services of funeral director and staff, care of remains, transfer of remains to funeral home and hearse to cemetery (but not embalming, refrigeration, ceremony, visitation/viewing or cemetery charges).	
Immediate burial with casket selected from our funeral home	\$3,820.00
Immediate burial with container provided by client.	\$3,820.00

SERVICE PACKAGES

Traditional Visitation and Ceremony Package	\$5,330.00
Includes Basic Services of Funeral Director and Staff, embalming, other preparation of remains, use of facilities, staff and equipment for visitation, use of facilities, staff and equipment for funeral ceremony at The Burnam & Son Mortuary, transfer of remains to The Burnam & Son Mortuary, casket coach and flower van.	
Same-Day Visitation and Ceremony Package	\$5,200.00
Includes Basic Services of Funeral Director and Staff, embalming, other preparation of remains, use of facilities, staff and equipment for visitation (1 hour), use of facilities, staff and equipment for funeral ceremony at The Burnam & Son Mortuary, transfer of remains to The Burnam & Son Mortuary, casket coach and flower van.	
Simple Graveside Ceremony Package	\$5,135.00
Includes Basic Services of Funeral Director and Staff, embalming, other preparations of remains, use of staff and equipment for graveside service, transfer of remains to The Burnam & Son Mortuary, casket coach and flower van.	
Cremation Visitation and Ceremony Package	\$5,330.00
Includes Basic Services of Funeral Director and Staff, embalming, other preparations of remains, use of facilities, staff and equipment for visitation, use of facilities for funeral ceremony at The Burnam & Son Mortuary, transfer of remains to The Burnam & Son Mortuary, transfer of remains to crematory and flower van.	
Cremation Ceremony Package	\$5,135.00
Includes Basic Services of Funeral Director and Staff, embalming, other preparations of remains, use of facilities, staff and equipment for funeral ceremony at The Burnam & Son Mortuary, transfer of remains to The Burnam & Son Mortuary, transfer of remains to crematory and flower van.	
Cremation Memorial Package	\$4,290.00
Includes Basic Services of Funeral Director and Staff, other preparations of remains (limited), use of refrigeration facility, use of facilities, staff and equipment for memorial service at The Burnam & Son Mortuary, transfer of remains to The Burnam & Son Mortuary, transfer of remains to crematory and flower van.	

<p>IMPORTANT NOTE: <u>Funeral merchandise</u>, such as a caskets, outer burial container, visitor’s registry, memorial cards, acknowledgement stationery, flowers, urn, etc. are not included in above packages. <u>Cash Advance items</u>, such as sales tax, honorariums, newspaper notices, death certificates, etc. are not included in packages, nor are items not specifically listed. <u>Cash Advance items are due before services.</u></p>
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- Value Service Package, when cost is of utmost concern and funds are limited \$5,119.00**
 Includes Basic Services of Funeral Director and Staff, other preparation of remains (limited), use of refrigeration facility, use of facilities, staff and equipment for visitation (1 hour) and funeral ceremony at The Burnam & Son Mortuary, transfer of remains to The Burnam & Son Mortuary, casket coach and flower van, Apollo, 20 gauge, N/S casket and basic register.
Services will be scheduled at the funeral home's sole discretion and convenience. No additions, substitutions or deletions from this package. All charges must be paid in advance. No exceptions.
- Infant Graveside Package (under 12 months) \$655.00**
 Includes Basic Services of Funeral Director and Staff, preparation of remains, use of facilities, staff and equipment for visitation (1 hour) at The Burnam & Son Mortuary, transfer of remains to The Burnam & Son Mortuary, Graveside Services and Casket.
- Infant Funeral Package (under 12 months) \$660.00**
 Includes Basic Services of Funeral Director and Staff, preparation of remains, use of facilities, staff and equipment for visitation (1 hour) and funeral ceremony at The Burnam & Son Mortuary, transfer of remains to The Burnam & Son Mortuary and Casket.
- Toddler Graveside Package (12 to 36 months) \$1,009.00**
 Includes Basic Services of Funeral Director and Staff, preparation of remains, use of facilities, staff and equipment for visitation (1 hour) at The Burnam & Son Mortuary, transfer of remains to The Burnam & Son Mortuary and Graveside Services.
- Toddler Funeral Package (12 to 36 months) \$1019.00**
 Includes Basic Services of Funeral Director and Staff, preparation of remains, use of facilities, staff and equipment for visitation (1 hour) and funeral ceremony at The Burnam & Son Mortuary, transfer of remains to The Burnam & Son Mortuary.
- Children Graveside Package (48 to 72 months) \$1,261.00**
 Includes Basic Services of Funeral Director and Staff, preparation of remains, use of facilities, staff and equipment for visitation (1 hour) at The Burnam & Son Mortuary, transfer of remains to The Burnam & Son Mortuary, Graveside Services.
- Children Funeral Package (48 to 72 months) \$1,274.00**
 Includes Basic Services of Funeral Director and Staff, preparation of remains, use of facilities, staff and equipment for visitation (1 hour) and funeral ceremony at The Burnam & Son Mortuary, transfer of remains to The Burnam & Son Mortuary.